

Attachment 20

Table 3: Markups of AWP over BCBS-MA's purchase prices for Johnson & Johnson drugs

Drug	NDC	Year							
		1991	1992	1993	1994	1995	1996	1997	1998
PROCRIT	59676030201				29.7%	29.7%	29.7%	27.9%	
	59676030301				29.3%	29.6%	29.7%	29.2%	
	59676030401			26.3%	29.6%	29.5%	29.7%	29.3%	
	59676030402				29.4%	29.7%			
	59676031001			23.7%	29.4%	29.3%	29.7%	33.5%	
	59676031201					29.7%	29.7%	33.7%	28.5%
	59676032001							26.9%	
	00062740003		26.0%	28.1%					
	00062740103		23.7%	29.1%					
	00062740201	23.9%	26.5%	26.9%					
	00062740501		28.0%	28.5%					

Source: Johnson & Johnson indirect sales data.

Defendants' Exhibit

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